

RECRUITMENT SERVICES GUIDE

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# THE BOLTON GROUP

CONTAINER SEARCH

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THE PEOPLE SOURCE FOR  
**ACCOUNTING & FINANCE** SINCE 1997

# CONTAINER SEARCH SERVICES

GET THE BEST OF BOTH  
WORLDS USING A HYBRID  
RECRUITMENT SERVICE.

Looking for the perks of a retainer search without the financial risk? A container service may be the answer. A contained agreement represents a **blend** of a traditional contingency search (total fee collected after placement of a qualified candidate) and a retained search (guaranteed fee collected up front). By using a container search, your job will receive unparalleled service and priority treatment with a dedicated team of recruiters focused exclusively on the project at hand. By paying a portion of the fee up front, your team has skin in the game and cost savings made available to the company in comparison to retained agreements.

## DEDICATED & PRIORITIZED RECRUITMENT



As a result of gained efficiencies through the container search model, we are able to pass along savings to our clients. This approach allows us to meet your talent acquisition timing and budget needs.

CONTAINER SEARCH

# BENEFITS AND PERKS

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## TRUSTED PARTNERSHIP

As clients begin to strategize their hiring needs, many seek to move away from surface-level recruiter-client relationships and opt for a trusted partnership with a single search firm. A Container Search offers a chance for that necessary trust building to occur, so your team can be confident you're getting the best talent for your hiring needs.

## EXCLUSIVITY

Reduce the amount of email exchange and communication clutter that comes with using multiple recruiting firms. Exclusivity gives you concise, fast, and efficient feedback.

## COST SAVINGS

The average deposit represents approximately 25% of the total recruitment fee. Once a search is successfully completed and a candidate is hired, the employer pays the remaining 75%, allowing you to meet budgeting needs in the time that you need.

## TIME EFFICIENCY

- Quickly fills talent gaps in executive level, high-revenue-producing roles.
- We'll construct a comprehensive recruiting plan including target companies, keywords, and search strategies.

01



FOSTER TRUST

02



SAVE TIME

03



SAVE MONEY